







Optimizing Success

2011-2012 Annual Report Summary





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Mission Statement

assists The University of Iowa

with enrollment management by empowering undergraduate

students to become leaders, maximize their potential and

achieve professional success.

We accomplish this through professional advising, innovative

and experiential education and the development of extraordinary relationships with our stakeholders.

Pomerantz Career Center

- year

2011-2012 Quick Facts

• Over 9,300 students participated in career-related workshops and programs

• Peer Advisors, Career Advisors and staff conducted more than 4,600 student advising sessions

• More than 4,400 job and internship opportunities were posted on HireaHawk.com

• Over 4,300 interviews were hosted on campus during the

• Staff from the Center traveled 14,500 miles to conduct employer outreach

• The www.careers.uiowa.edu website received 244,194 visits

• More than **350** students participated in the Career Leadership Academy each semester

• Six career fairs were held, with a combined student attendance of more than **2,500**



UI Student Facts

Fall 2011 Enrollment Data for Undergraduates from Colleges of Liberal Arts and Sciences and Tippie College of Business: OSIRIS Enrollment Reports (Fall 2011)

University of Iowa Students

Summary of Total Enrollment by Geographic Origin, Gender, Ethnicity (Fall 2011)

	College of Business	College of Liberal Arts and Sciences
Women	917	8,903
Men	409, ا	7,467
ETHNICITY		
African American	15	471
American Indian or Native Alaskan	6	51
Asian American	61	548
Hispanic/Latino	58	830
Pacific Islander/Native I	Hawaiian 3	32
Two or more races	8	231
ORIGIN		
Resident	۱,069	9,322
Non-Resident	1,257	6,859
Total Students	2,326	17,181

University of Iowa Students

Summary of International students, Veterans and Students with disabilities (Fall 2011)

INTERNATIONAL U

Henry B. Tippie Colle College of Liberal Ar Combined

VETERANS ATTEND Henry B. Tippie Colle College of Liberal Ar Combined

STUDENTS WITH D FALL 2011 All Colleges

362
1,257
1,619
17
255
272
810

Career Advancement

More than 4,600 students utilized the Pomerantz Career Center for personal, professional advising and walk-in sessions during the year and over 9,300 students attended workshops and sessions presented by staff and Peer Advisors. Students receive assistance on choosing a career that connects with a major, gaining experience through internships, involvement and volunteering, job and internship search strategies and many other topics.

Advising:

(walk-in sessions and internship/program/career advising appointments)Total advising sessions: 4,608

Career Development Programs Presented:

Number of Programs Presented by Career Advisors	243
Estimated Total Attendance	8,060
Number of Programs Presented by Peer Advisors	60
Estimated Total Attendance	1,260
Total Programs	303
Total Estimated Attendance at Programs	9,320

2011-2012 Career Series for International Students:

Total Attendance: 508

- **Fall 2011:** Preparing for the Fall Job & Internship Fair
 - Work Visa Options after Graduation
 - Networking
 - Internship and Job Search Strategies
 - Interviewing
 - Employer Panel on Hiring International Students
 - 289 total attendees across the 6 workshops

Spring 2012: • Résumé Workshop

- Prepare for the Spring Career Fairs
- Internship and Job Search Strategies
- Networking
- Interviewing
- From First Impression to Full-Time
- Career Preparation During Summer Break
- 219 total attendees across the 7 workshops



Student Response to Career Advisor Assistance:

"Gary did a great job of going above and beyond in assisting me with job opportunities." —*Shawn M.*

"Alicia was extremely helpful and very knowledgeable!" —*Tyler H.*

"...The staff was helpful and Megan was wonderful. She made me feel at ease and gave me realistic expectations for my upcoming interview. I will definitely be recommending this to friends." —*Nicole D.*

"I feel more content with weighing out my options!" —*Jacqueline C.*

"We didn't want to leave! She (Amy) was very enthusiastic and extremely helpful. Made us very confident and excited for the fair!" —*MaKenzie M. and Sara T.*

Experiential Education

Hands-on experience through opportunities such as internships is crucial for students preparing to enter the workplace. The Pomerantz Career Center coordinates the following programs:

Zero-Credit Internship Registration—

This offering allows students to have an official notation on their UI transcript recognizing their internships.

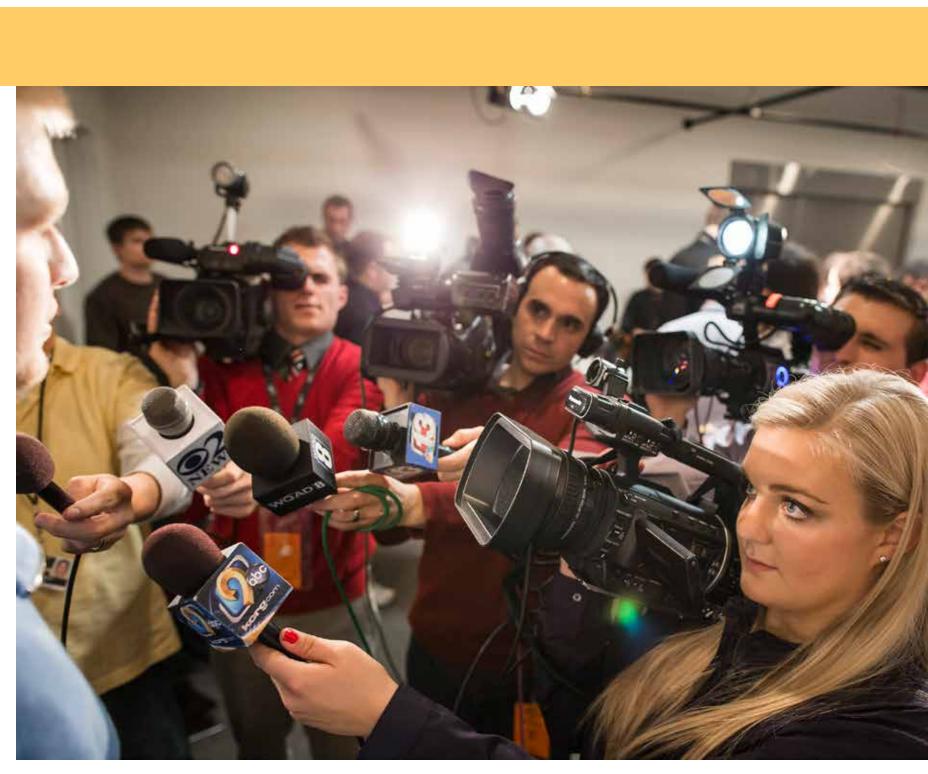
The Washington Center for Internships and Academic Seminars—

Internship Enrollment Data

2011-2012

This option provides an opportunity for students to experience life in the nation's capital while interning at either government or private-sector organizations, in addition to attending academic seminars.

SEMESTE	R Zero-Credit	Credit	Total	
Fall 201	1 131	49	180	
Spring 2	012 216	78	294	
Summer	2012 286	98	384	
TOTAL	633	225	858	
	From HireaHawk.com	From ISIS		



Katie Constable learns about professionalism at her internship with KCRG, the ABC affilate in Cedar Rapids, Iowa

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UI Community-Based Learning Program

The Community-Based Learning Program helps connect students, faculty members and staff with community non-profit organizations to assist with needs in the area. These valuable experiences benefit both the students and community partners.





Fall Volunteer Fair* August 31, 2011 62 organizations; 850 attendees

Spring Volunteer Fair* January 25, 2012 55 organizations; 725 attendees

Make A Difference Day* Sunday, October 23, 2011 approximately 70 volunteers cleaned the peninsula area adjacent to the banks of the lowa River

* Event Co-Sponsor

Iowa Nonprofit Summit breakout session November 15, 2011 **Developing Authentic and Sustainable** Partnerships with Higher Education: approximately 50 attendees



Academic and Leadership Programs

Students from across campus enroll each semester in courses offered through Pomerantz Career Center. From leadership development to job search strategies for seniors, these courses offer students an opportunity to prepare for careers after college.

Department: Leadership Studies

Certificate in Leadership Studies Career Leadership Academy Global Leadership Initiative



Ariel Ferguson

Psychology B.S., Leadership Studies Certificate, Human Relations Minor

"When I first came to Iowa, I was lucky enough to be a part of the Career Leadership Academy Living and Learning Community. The Pomerantz Career Center (PCC) gave me the opportunity to not only develop my leadership abilities, but I was surrounded by students whom shared a similar drive for success. Over my first year here, the PCC scheduled events with community employers, which encouraged us to enhance our skills in the following leadership areas: Self, Group, Communication, Cultural Competency and Ethics and Integrity. CLA allows for current students to begin creating professional networks, and luckily enough for me, I was able to earn an internship with a non-profit organization—Big Brothers, Big Sisters of Johnson County.."

Academic and Leadership Programs

Career Leadership Academy

The curriculum for this popular program is based on national survey data and employer input on desired qualifications of new graduates. Through service-learning projects, group work, networking opportunities and classroom work, students prepare for life after college.

CLA Participation Numbers

Number of students who have taken one CLA class since 2007: **1,900** Students in Fall 2011: **372** Students in Spring 2012: **385** Alumni of CLA all 4 Phases as of Spring 2012: **523**

GLOBAL LEADERSHIP INITIATIVE PARTICIPATION

Total Number of participants since 2010: **42** Number of students traveling to Xicotepec, Mexico, in Spring 2012: **7**

CERTIFICATE IN LEADERSHIP STUDIES

This certificate began in Fall 2010, with Fall 2011 as the first semester a student could earn the certificate

Spring 2012 = 14 students earned the certificate



Students learn about leadership at LeadersLive.

Academic and Leadership Programs

Career Leadership Academy Phase III Service Projects:

- Gerdin Cancer Hope Lodge Garden Rehabilitation and Fall Festival
- Best Buddies Pair with a Best Buddy Mini Golf Tournament and Volunteer Drive
- Four Oaks Shelter—Facility Rehabilitation
- Johnson County Animal Shelter— Food and Supplies Drive and Collection

- Johnson County Heritage Trust—Trail Rehabilitation and Awareness Raising
- Sport-a-bility—Sports Accessibility **Building Project**
- Mark Twain Elementary School -Transitioning to Junior High Teambuilding Workshop
- Ronald McDonald House—Dinner Preparation and Game Night



Department: Career Programs

Career Exploration Job Search Strategies The Washington Center

Career Exploration

Students who are considering more than one career choice find this class useful to help them explore interests and abilities as well as make connections with area professionals and various industry sites.

Job Search Strategies

Juniors and Seniors can take advantage of this course to help them prepare for the job search process. Topics include résumé development, interviewing, personal branding and job search strategies.

	FALL 2011	SPRING 2012	SUMMER 2012	TOTAL
Career Exploration	60	62	n/a	122
Job Search Strategies	96	80	n/a	176
The Washington Center	9	3	9	21

CLA Points of Pride – CLA Impact

Below are excerpts from a summary of the CLA's impact on The University of Iowa students based on the pre-and post-test survey for students who completed the Career Leadership Academy Phase I and II courses.

95% of Phase II students reported that they can work cooperatively with others in a group

92% of Phase III students reported that they are confident in their ability to help identify common goals in group settings

93% of Phase IV students reported that they developed new relationships with others

90% of Phase I students reported that they value human difference

backgrounds

92% of Phase II students report an increased confidence in their ability to orally communicate clearly and concisely

97% of Phase II students report working effectively with people from different



Alumni Career Services

The Center averaged 30 alumni interactions per month during the last year to assist University Alumni with career-related needs including resume and cover letter assistance, career changes, job search strategies, and other assistance.



What Alumni say about our services:

"Cynthia, this is all great! Thank you!" —Seth J.

"I can't express how much I appreciate your assistance. Thank you so very much!" —*Melinda W*.

"Thanks for your quick response. Your comments and suggestions show your expertise in this field." —*Manish S.*

Corporate and Community Relations

The Pomerantz Career Center's staff continued to travel throughout the country to meet with non-profit and for profit organizations to build relationships that benefit Iowa students and alums and assist organizations with their hiring needs. Staff members traveled nearly 14,584 miles during the 2011-2012 year.

Corporate and Community Relations Statistics

In-Person Employer Contacts by Staff: 80
Businesses/Organizations Visited: 66
Major Cities Visited: Council Bluffs, Davenport, Chicago, Minneapolis/St. Paul, Lincoln, Omaha
Total miles traveled: 14,584





Ryan Griebel

Communication Studies w/ Leadership Certificate

"I have learned so much about networking, professionalism, interviewing and leadership skills through programs at the Pomerantz Career Center. In October, I put many of these skills to the test and went through the interview process with Target. I am very excited and proud to say that I have accepted a job offer to be an Executive Team Leader in the Chicagoland area after graduation. I am very proud of my education and my involvement with the Pomerantz Career Center, and I feel that they have done a lot to help prepare me to be successful in the real world."



Employer Relations and Events

Through on-campus interviews, mock interviews, career fairs and other campus activities, employers are able to connect with quality UI candidates to meet their recruiting goals and needs.

Employer Relations Program Participants

Organizations that have participated in Career Fairs, On-Campus Interviewing and/or Mock Interviews in 2011-2012 include:

2nd Story Software 3M Company Abercrombie and Fitch Co. AccessDubuqueJobs.com ACT Admission Possible Advancement Resources **AEGON** Companies Aerotek Aflac AFN (Advantage Freight Network) Alcoa ALDI Inc. Alliant Energy Allianz Life Allstate Insurance Company American Marketing & Publishing American Transport Group, LLC AmeriCorps NCCC Ameriprise Financial Ameriprise Financial-Corporate Aon Hewitt ASC Communications, Inc. Ashford University

Aviva Aviva USA Bacterin International, Inc. Bergan, Paulsen & Company, P.C. Billion Automotive Iowa City **Biotest Pharmaceuticals** Corporation **Bituminous** Insurance Companies Black Hawk College Blain's Farm & Fleet **BMO** Harris Bank Brain Injury Association of Iowa Bridgestone Tires Plus Brooksource Brownells, Inc. C.H. Robinson Worldwide Cambridge Investment Research, Inc. Camp Adventure Youth Services Cargill Caterpillar Inc. CC Industries CDS Global **CDW** Corporation

Centro, Inc. Cerner Corporation CH Robinson Worldwide Inc. Chase Chatham Oaks, Inc. Chicago Apartment Finders Chicago Office Technology Group, A Xerox Company Chipotle Mexican Grill City of Iowa City Cable TV Division **CIVCO** Medical Solutions Clifton Gunderson, LLP Clifton Larson Allen **CNA** Insurance **College** Possible **College Pro Painters Comfort Keepers Command Transportation** Communications Engineering Company Consolidated Electrical Distributors Coralville Marriott Hotel and **Conference** Center Cottingham & Butler

COUNTRY Financial **Coyote Logistics** Cedar Rapids Kernels CRST International, Inc. Cumulus Broadcasting LLC Dardis Clothiers Defense Contract Management Agency Deloitte LLP Department of Veterans Affairs Department of Veterans Affairs-VA Central Iowa Des Moines Center Internship Program Downtown Association of Iowa City **DuPont Industrial Biosciences** Easter Seals Wisconsin Eaton Corporation Echo Global Logistics Eli Lilly & Company **EMC Insurance Companies** Emerson Process Management/ Fisher Enterprise Rent-A-Car, Heartland

Enterprise Rent-a-Car/ Chicagoland Entertainment Cruises Epic Ernst & Young LLP FactSet Research Systems Federal Bureau of Investigation Federal Deposit Insurance Corporation (FDIC) Federal Home Loan Bank of Des Moines Federal Mogul Corporation Federal Probation Figge Art Museum First Investors Corporation First National Bank of Omaha Frontier Natural Products Galapagos Charter School Gavilon Gazette Communications GEICO Genencor, a Danisco Division **General Electric** General Mills-MN Genesis I 0 Consulting Gentex Corporation

Continued

Employer Relations and Events

Employer Relations Program Participants continued

Geonetric Gerdau Ameristeel GoDaddy.com Gordmans Grant Thornton Grassroots Campaigns, Inc. GreatAmerica Leasing Greater Des Moines Partnership Greater Dubuque Development Grinnell Mutual Reinsurance Company GROWMARK Hajoca Corporation Hannover Life Reassurance Company of America Hawthorne Direct HC Duke & Son LLC Hillcrest Family Services **HNI** Corporation Holiday Retirement Holmes Murphy & Associates Hy-Vee, Inc. IBM Illinois Department of Children and Family Services Impact Networking Indiana Insurance Infinite Computing Systems, Inc. Insight Global, Inc. Integrated DNA Technologies Intermec Internal Revenue Service International Paper, Cedar River Mill InternshipDesk Intrax Intern Abroad Iowa 80 Group Iowa Children's Museum lowa City UNESCO City of Literature lowa City VA Health Care System Iowa City/Coralville Area Convention and Visitors Bureau lowa Department of Corrections lowa Department of Natural Resources Iowa Lakes Corridor **Development Corporation**

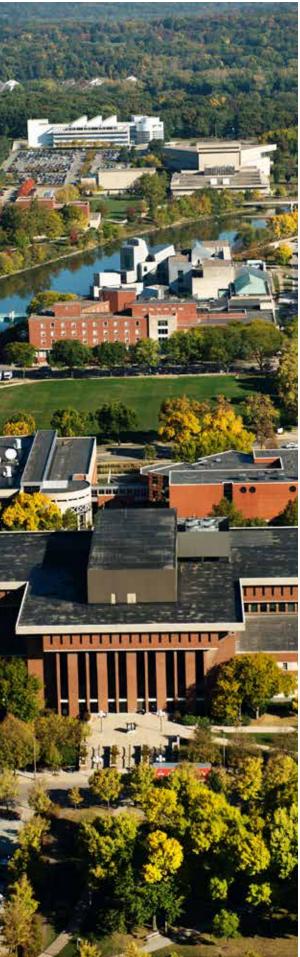
Iowa Public Radio Iowa Valley Habitat for Humanity John Deere JPMorgan Chase Kappa Search, Inc. Kinze Manufacturing, Inc. KJWW Engineering Consultants Kohler Co. Kohl's Department Stores KPMG LLP Kraft Foods Kum & Go Lazard Middle Market Legacy Financial Services Liberty Mutual/Indiana Insurance - WI LimoLink, Inc. Lincoln International LLC M3 Insurance Solutions, Inc. Manhattan Associates Marine Corps Officer Programs Marsh U.S. Consumer -Urbandale, IA Marsh USA - Iowa City, IA Marshalltown Company MassMutual Financial Group MassMutual-Midwest Associates MB Financial Bank McGladrey McGraw-Hill Education Mediacom Communications Corporation Medix Staffing Solutions, Inc. Merritt Research Services Metl ife MetLife Midwest Associates Metro Wire & Cable Corp Mid American Financial Group Millang Financial Group Milliman Modern Woodmen of America-The Hosmanek Region Musco Sports Lighting, LLC Mutual of Omaha Financial Advisors MyTernNow/PriorityOne Nationwide Insurance Nationwide Insurance - Actuarial

Navisis Financial Neebo/Nebraska Book Company New York Life Insurance Company Newton Manufacturing Company NIBCO INC. North Star Resource Group Northern Trust Northwestern Mutual – The Sons Financial Group Northwestern Mutual - The Zach Group Northwestern Mutual Financial Network – Des Moines Northwestern Mutual Life Insurance Co. NRG Media, LLC OnMedia Orscheln Farm and Home **OSF** Healthcare Otis Elevator Company Panda Express Pariveda Solutions Peace Corps Pearson Pella Corporation PepsiCo Per Mar Security Services Pioneer Hi-Bred International. Inc. Premier Wealth Group-MetLife PricewaterhouseCoopers Primerica Financial Services Principal Financial Group Prudential Ouad/Graphics Rain and Hail Ralcorp Holdings, Inc. **Red Frog Events Redstone Content Solutions** RGA Reinsurance Company **Riverside** Theatre Rives Audio, Inc. Rockwell Collins RuffaloCODY Ryder Transportation Schneider Logistics SDD/Telemanager.net

Securian Financial Group Sentry Insurance Sherwin-Williams Company Shred-It Southwestern Advantage Southwestern Company SPS Commerce Staples Advantage Starcom State Farm Insurance Companies State Street Properties Chicago Strand Associates. Inc. Summer of the Arts Sun Life Financial Symplicity Corporation Target Target Corporation Target Stores **TEKsystems** Terry Lockridge & Dunn/World Trend Financial The Buckle The CBE Group, Inc. The ESCO Group The Heartland Group The Hertz Corporation The HON Company The Lee Company The McGraw-Hill Companies The Men's Wearhouse The University of Iowa The Washington Center for Internships and Academic Seminars Thomas L. Cardella & Associates Thrivent Financial **Tires** Plus Total Quality Logistics, Inc. **Towers Watson Toyota Financial Services** Toys R Us Trane Transamerica Trapeze ITS Trinity Consultants Trinity Industries TTI, Inc U.S. Probation

UI-University of Iowa, University Relations/Athletics Hall of Fame/Trademark Licensing Program **Uline Shipping Supplies** Union Pacific Railroad United Fire Group United Rentals United States Peace Corps UnitedHealth Group University Directories University of Iowa College of Public Health University of Iowa Employment Services University of Iowa, International Programs University of Iowa Hospitals and Clinics US Army HealthCare US Bank US Department of State, Bureau of Diplomatic Security USAA Vangent, Inc. Verizon Wireless Vermeer Corporation Von Maur WebFilings LLC Wells' Dairy, Inc. Wells Enterprises Wells Fargo Bank Wells Fargo Home Mortgage West Liberty Foods, LLC West Music Company Westfield Insurance Whirlpool Corporation - Amana Division Willett, Hofmann & Associates, Inc. William Blair & Company Wolf & Company LLP Workplace Learning Connection Worldwide Express YMCA Of Greater Des Moines





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Career Fairs

Fall Job & Internship Fair— September 22, 2011 Iowa Memorial Union Approximately 1,200 students

The pre-career fair Diversity **Event** attracted approximately 60 employers and 40 students

Arts, Communication & Media Fair— February 13, 2012 Pomerantz Career Center **Approximately 90 students**

attended

Health, Science & Biotech Fair-

February 20, 2012 Pomerantz Career Center **Approximately 83 students** attended

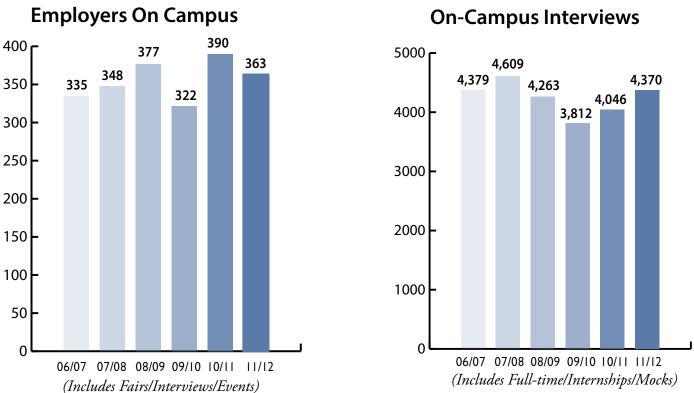
Spring Job & Internship Fair— *February* 22, 2012 Iowa Memorial Union Approximately 1,053 students attended

Marketing, Sales & Management Fair— April 4, 2012 Iowa Memorial Union Approximately 85 students attended

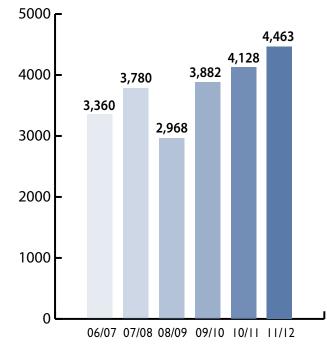


Employer Relations and Events

On-Campus Recruiting Statistics



Jobs and Internships Posted on HireaHawk.com



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Top 100 Pomerantz Career Center Internship Sites 2011-2012

A Way Through, LLC ACT AEGON USA Investment Management, LLC Arthritis Foundation Aviva USA **Barclays Bank** Big Brothers Big Sisters of Johnson County **Big Ten Network BMO** Harris Bank Boys and Girls Club of Central Iowa Brain Injury Association of Iowa **Business & Financial Strategies** C.H. Robinson Worldwide Cambridge Investment Research, Inc. Camp Adventure Youth Services Cedar Rapids Titans Pro Football Team Cerner Corporation Clifton Larson Allen Cottingham & Butler Dardis Clothiers Dash Financial Deloitte LLP

Des Moines Center Internship Program Des Moines Public Library Entertainment Cruises Ernst & Young LLP ESP International, Inc. ETS Feldco General Mills Google Hancher Auditorium Houlihan Lokey Hy-Vee, Inc. IBM Integrated DNA Technologies Iowa City Community School District Iowa Department of Human Services Iowa Department of Natural Resources Iowa Events Center Iowa Physicians for Social Responsibility Iowa Senate Democratic Research Staff Iowa United Nations Association Iowa Valley Habitat for Humanity John Deere Knight's Investment Group

KPMG KWQC-TV6 KZIA-FM, Z102.9 & 1600 ESPN Radio Make-A-Wish Foundation Marsh U.S. Consumer - Urbandale, IA McGladrey - Iowa City, IA Mercedes-Benz Mercy Hospital Iowa City Mercy Medical Center - Cedar Rapids Meridian Compensation Partners, LLC Merrill Lynch Microsoft Mid American Financial Group MidAmerica Securities Management Company Miller, Cooper, & Co., Ltd Millhiser Smith Morgan Stanley Northwestern Mutual Financial Network - The Zach Group **Oceans Research** Old Brick Orbitz Worldwide Orchard Place

Passage Global Capital Pearson Education PricewaterhouseCoopers Principal Financial Group Procter & Gamble Red Star Yeast Company, LLC **RGA** Reinsurance Company Rockwell Collins **RW** Baird Sheraton Iowa City Hotel and hotelVetro Sherwin-Williams Company State Farm Insurance Target Corporation The CBE Group, Inc. The Skywalk Group The Stanley Foundation The University of Iowa - Orientation Services The Walt Disney Company The Washington Center for Internships and Academic Seminars Transamerica UI-Campus Marketing + Design **UI-Department of Psychology** UI-Human Resources UI-Museum of Art UI-Pomerantz Career Center UI-Press UI-University of Iowa Verum Media Group Victoria's Secret PINK VIDA Diagnostics, Inc. Vive Media LLC Wells Fargo Bank Whirlpool Corporation - Amana Division

Blake Carpenter, BBA. As an undergraduate student, Blake participated in an internship with RSM McGladrey (in Iowa City office). Here he consults with Madeline Windauer, his internship supervisor at RSM McGladrey.



Tom Huston Marketing

"The Pomerantz Career Center made my job search process easy. The staff were helpful and the HireaHawk. com system simplified the process by putting everything in one place."



Annual Graduate Survey 2011-2012





The Pomerantz Career Center assesses University of Iowa Tippie College of Business and College of Liberal Arts and Sciences baccalaureate-level graduates via the web upon graduation and by phone six months after graduation. Alumni provide several key pieces of outcome information about their employment status.

Whether they are:

- Employed and in what industry and where
- Continuing with further education
- Not in the job market for other reasons (e.g., raising a family or military service)

In addition, for those entering a career, we collect the job title and starting salary in the jobs they have accepted.

d where sons (e.g., raising a

Annual Graduate Survey

COMBINED COLLEGE PLACEMENT ACADEMIC YEAR 2011 - 2012

Summer/Fall 2011 and Spring 2012

This report provides a summary of summer 2011 to spring 2012 College of Business and College of Liberal Arts and Sciences undergraduates (within 7 months after graduation). It includes placement results of 2,820 graduates out of 3,761.

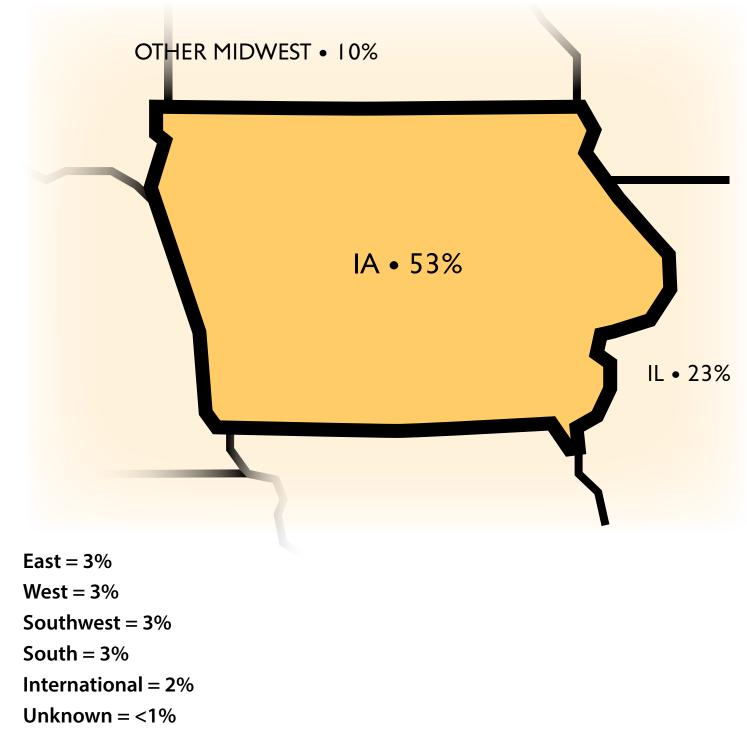
PLACEMENT SUMMARY

Grad	uating Respondents/Class Size:	2,820/3,7	61	(75%)
Resp	ondents Placed/Not Seeking (2,46	3)		91%
	Permanently employed (1,905)			68%
	Enrolled in graduate school/furth	er ed. (609)	22%	
	Not seeking (40)		1%	
Still	Seeking (266)			9 %
TOT	AL .			100%

Statewide Impact

JOB OFFERS ACCEPTED BY GEOGRAPHIC LOCATION

(All business and Liberal Arts and Sciences Majors)



Annual Graduate Survey

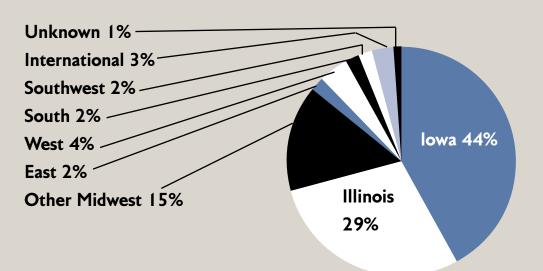
TIPPIE COLLEGE OF BUSINESS

Summer/Fall 2011 to Spring 2012

This report provides a summary of summer 2011 to spring 2012 College of Business undergraduates (within 7 months after graduation). It includes placement results of 695 graduates out of 840.

PLACEMENT SUMMARY

Graduating Respondents/Class Size: 695/840	(83%)	
Placed/Not Seeking (631)		91%
Permanently employed (540)	78%	
Enrolled in graduate school/further ed. (85)	12%	
Not seeking (6)	1%	
Still Seeking (64)		9%
TOTAL		100%



ACCEPTED OFFERS BY GEOGRAPHIC LOCATION

SALARY SUMMARY BY INDUSTRY (all majors combined)

INDUSTRY	HIGH	LOW	AVERAGE	MEDIAN
Computers/Internet	48,000	42,000	45,812	46,000
Consulting	65,000	25,000	44,625	47,000
Entertainment/Media/ Sports/Fine Arts	42,000	42,000	42,000	42,000
Finance/Investments/ Insurance	110,000	25,000	44,260	43,000
Food/Hospitality	52,000	34,000	39,700	39,000
Government/Non-Profit	32,000	32,000	32,000	32,000
Retail	40,000	32,500	42,167	42,500
Social/Human Services	40,000	32,500	36,250	36,250
Travel/Transportation	45,000	38,000	41,500	41,500
Retail	50,000	32,499	42,785	45,000
Travel/Transportation	40,000	32,000	35,875	35,750

Salary information is provided voluntarily by graduates and is reported as aggregated data by industry

SALARY SUMMARY BY MAJOR

MAJOR	HIGH	LOW	AVERAGE
Accounting	110,000	35,000	46,392
Economics	56,000	29,000	40,500
Finance	112,000	25,000	45,691
MIS	60,000	42,500	46,500
Management/Org.	50,000	30,000	40,771
Marketing	56,000	27,000	39,234

Salary information is provided voluntarily by graduates and is reported as aggregated data by major

MEDIAN
44,000
37,500
44,500
47,571
41,375
38,500

COLLEGE OF LIBERAL ARTS AND SCIENCES

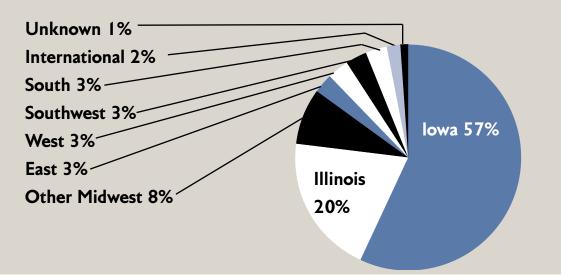
Summer/Fall 2011 and Spring 2012

This report provides a summary of Summer 2011 to Spring 2012 College of Liberal Arts and Sciences undergraduates placement outcomes (within 7 months after graduation). It includes placement results of 2,125 graduates out of 2,921.

PLACEMENT SUMMARY

Graduating Respondents/Class Size: 2,125/2,921	(73%)
Placed/Not Seeking (1,923/2,125)	9 1%
Permanently employed (1,365)	64%
Enrolled in graduate school/further ed. (524)	25%
Not Seeking (34)	2%
Still Seeking (202)	9%
TOTAL	100%

ACCEPTED OFFERS BY GEOGRAPHIC LOCATION



SALARY SUMMARY BY INDUSTRY (all majors combined)

INDUSTRY	HIGH	LOW	AVERAGE	MEDIAN
Automotive/Industry/ Manufacturing	50,000	33,000	41,000	40,500
Computers/Internet	62,500	32,499	50,999	58,000
Consulting/Auditing	55,000	25,000	37,218	38,000
Education	50,000	27,000	33,875	28,500
Engineering/Research/ Design	60,000	24,960	42,200	38,000
Entertainment/Media/ Sports/Fine Arts	50,000	28,000	37,000	32,000
Finance/Investments/ Insurance	85,000	31,000	54,500	43,500
Food	43,000	20,000	30,750	29,500
Government	57,000	29,120	40,373	35,000
Health Care/Biotech	52,000	24,900	37,540	32,225
Real Estate/Construction/ Architecture	40,000	27,387	34,406	34,640
Retail	35,000	25,200	29,787	27,750
Social/Human Services	50,000	24,960	35,240	31,000
Travel/Transportation	36,000	35,000	35,500	35,500

Salary information is provided voluntarily by graduates and is reported as aggregated data by industry

Annual Graduate Survey



SALARY SUMMARY BY MAJOR

MAJOR	HIGH	LOW	AVERAGE	MEDIAN
Actuarial Science	68,000	61,000	64,500	64,500
American Studies	40,000	25,000	30,000	25,000
Anthropology	25,000	25,000	25,000	25,000
Art/Art History	38,000	30,000	32,500	32,499
Asian Language/Literature	50,000	50,000	50,000	50,000
Biochemistry	45,000	33,000	39,000	39,000
Biology	55,000	32,000	39,667	32,000
Chemistry	45,000	45,000	45,000	45,000
Cinema	35,000	26,000	29,333	27,000
Communications Studies	60,000	24,960	36,324	36,750
Computer Science	62,400	35,360	45,377	45,000
Dance	39,520	39,520	39,520	39,520
Economics	55,000	25,000	39,000	38,500
English	40,000	29,000	29,685	31,500
Environmental Science	45,000	35,000	41,000	43,000
Exercise Science	52,000	27,500	38,812	37,000
Geography	60,500	25,000	42,750	42,750
Geoscience	55,000	55,000	55,000	55,000
History	40,000	30,000	35,000	35,000
Informatics	62,000	36,400	46,350	45,000
Integrative Physiology	34,000	34,000	34,000	34,000
Interdepartmental Studies	50,000	27,000	38,125	37,750
-Health Science/ Entrepreneurial	35,000	32,000	33,500	33,500
-Health Science/ Health Coach	32,000	32,000	32,000	32,000
-Health Science/ Multidisciplinary Science	44,000	44,000	44,000	44,000
-Health Science/ Global health	35,500	35,500	35,500	35,500
-Business Studies/ Workplace Practices and Perspectives	50,000	27,000	39,000	37,500
- Arts Management	31,000	31,000	31,000	31,000
-Business Studies/ Self-defined	29,120	29,120	29,120	29,120
-Recreation Management	41,000	40,000	40,500	40,500

Continued

Annual Graduate Survey Continued



MAJOR	HIGH	LOW	AVERAGE	MEDIAN
International Studies	57,000	31,000	38,857	34,000
- European Studies Emphasis	32,000	32,000	32,000	32,000
- Latin American Studies	57,000	57,000	57,000	57,000
-Development	35,000	35,000	35,000	35,000
-Global Health	50,000	50,000	50,000	50,000
-Human Rights	34,000	34,000	34,000	34,000
-International Business	31,000	31,000	31,000	31,000
-International Politics and International Relations	33,000	33,000	33,000	33,000
Journalism/Mass Communications	50,000	33,000	39,000	34,000
Leisure Studies	35,000	24,960	29,320	28,000
Mathematics	64,200	30,000	45,170	44,140
Microbiology	36,000	32,000	33,666	33,000
Philosophy	25,500	25,500	25,500	25,500
Political Science	55,000	36,000	43,667	42,000
Psychology	40,000	31,200	35,566	35,500
Religious Studies	35,000	35,000	35,000	35,000
Social Work	26,000	25,500	25,500	25,500
Sociology	85,000	25,000	46,900	38,800
Spanish	42,000	25,000	31,666	28,000
Sports Studies	40,000	32,750	36,375	36,375
Theater Arts	31,200	31,200	31,200	31,200

Salary information is provided voluntarily by graduates and is reported as aggregated data by major/track

Top Full-Time Hiring Employers 2011-2012

AAA Abercrombie and Fitch Accenture ACT, Inc. Advantage Sales and Marketing Aegon/Transamerica Aerotek AFN African American Museum of Iowa American Equity American Junior Golf Association AmeriCorps Animal Clinic of CB Athletico Bacterin International, Inc. Barclays Belly Card BidClerk Bread Garden Market & Bakery Brooksource Brown Innovations Brueggers Cambridge Investment Services Camp Adventure Casey's General Store CDW **Cerner** Corporation Chase JPMorgan Chiro One Wellness Center City of Iowa City **Clarion Hotel & Convention** Center **Command Transportation** Community State Bank Company XIV Council Bluffs Community Disctrict Council of International **Education Exchange Coyote Logistics** CRST Curves for Women Daily Iowan Daluga & Boland Attorneys at Law Deloitte E and A Technologies Echo Global Logistics

Edelman Edward Jones Enterprise Rent-A-Car **Epic Systems** Ernst and Young Fastenal Industrial and Construction Supply FDIC First American Bank First Trust Securities Fleishman-Hillard Four Oaks Gander Mountain Gap/Old Navy Geico Genencor Genova Technologies, Inc Global Employment Solutions **Global Foods** Go Daddy Great American Leasing Company Great River Medical Center Groupon Hayek, Brown, Moreland & Smith, L.L.P Hills Bank Hollister Co. HON Honkamp Krueger CPA Hy Vee Impact Networking Indiana Insurance ING Financial Insight Global Integrated DNA Technologies International Institute of Health Iowa City Press Citizen Iowa City Public Library lowa City School District Iowa Cubs Iowa Donor Network J.P Morgan Jimmy Johns JP Morgan Chase KCRG TV 9 KGAN KIMT Kirkwood Community College KPMG Kum 'n Go

Life Care Center of Bridgeton Suja Juice Lifetime Fitness Center Linn County LS2 Group Marcus and Millichap Real Estate Marcus Evans Marine Corps MB Financial Bank MC Ginsberg Jewelers McGladrey **MECCA** Services Medirevv Medix Staffing Solutions Menards Mercer Transportation Mercy Medical Center **MetaCommunications** Michaels Stores Midwest One Bank Military Family Home Loans Minnesota Timberwolves Modern Woodmen of America Nationwide Insurance NCCI Holdings Inc. **Needle Analytics** New England Patriots Northwestern Mutual Okoboji Grill Olive Garden Organizing for America Otis Elevator Co. Pancent Resources Pearson Pioneer Hybrid PricewaterhouseCoopers Quad City Times Reach for Your Potential Red Star Yeast Red's Ale House **Regions Bank** Rehabilitation Institute of Chicago Riverside Casino and Golf Resort Roth & Company RuffaloCODY Scheels Solstice Mobile St.Luke's Hospital State of Iowa Successful Living

Systems Unlimited Tanager Place Teach for America Teavana Terry Lockridge and Dunn The Children's Place the Columbus Crew The University of Iowa The University of Iowa Hospitals and Clinics The University of Iowa Spence Laboratories of Psychology The Wedge **Total Quality Logistics** Transamerica United Healthcare University of Minnesota **US Air Force US** Army US Bank US Cellular US postal service Veridian Credit Union Vermeer Manufacturing Victoria's Secret Von Maur **Vortex Business Solutions** Walgreens Washington Redskins Web Filing West Music Company Wintrust Financial Corporation Yellowbook

Fortune 500 Companies Hiring University of Iowa Students in 2011-2012

3M

Allstate American Express American Family Insurance Group Ameriprise Financial Anixter International Ashland AT&T Bank of America Corp. Berkshire Hathaway Best Buy **Boston Scientific** C.H. Robinson Worldwide Caterpillar Comcast Costco Wholesale CVS Caremark Darden Restaurants DaVita Deere EOG Resources Exelon Fifth Third Bancorp FirstEnergy General Electric General Mills Google Insight Enterprises Intel International Business Machines Johnson & Johnson Johnson Controls Land O'Lakes Liberty Mutual Insurance Group Marriott International Massachusetts Mutual Life Insurance McDonald's **McKesson** Merck MetLife Monsanto

Morgan Stanley Nationwide Nordstrom Northwestern Mutual Office Depot Oneok PepsiCo PNC Financial Services Group Principal Financial **Progress Energy** Progressive Prudential Financial **Rockwell Collins** Sears Holdings Sherwin-Williams State Farm Insurance Cos. State Street Corp. Stryker Target Tech Data Toys "R" Us UGI United Parcel Service Verizon Communications Walt Disney Wal-Mart Wells Fargo





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